WFH USA advances the global mission of the World Federation of Hemophilia in the United States.

2017

www.wfhusa.org
WFH USA advances the global mission of the World Federation of Hemophilia (WFH) in the United States. We provide American citizens, foundations, and corporations the opportunity to ensure Treatment for All for people with bleeding disorders worldwide. WFH USA is a 501(c)3 charity recognized by the IRS. Donations are tax deductible.

WFH is an international not-for-profit organization based in Montreal, Canada, working with 140 national member organizations to close the gap in care and to achieve treatment for all men and women with hemophilia and other inherited bleeding disorders.

SUPPORT OUR WORK

Your contribution will bring our vision of Treatment for All closer to reality.

• Donate today at wfhusa.org/donate
• Join today our Global Community Membership Program (GCMP). GCMP members support WFH programs and receive regular updates from the global bleeding disorders community. wfh.org/gcmp

Charitable solicitations for the common purposes of WFH and WFH USA within the U.S. are conducted through WFH USA, a 501(c)3 affiliated entity.
2017 FINANCIAL REPORT

Charitable monetary donations, excluding the WFH Humanitarian Aid Program, were solid in 2017 with a total of $260,611, compared to $293,021 in 2016. Offsetting this was $190,241 paid to the WFH for services they provided to WFH USA based on Canadian tax laws. These services were previously provided in kind. As the expanded scope of the WFH Humanitarian Aid Program continued, revenues and expenses toward this program remained high at $1,041,287 in 2017, compared to $1,257,937 in 2016. In 2017, there was a small deficit of $6,408 versus a net surplus of $145,156 in 2016. WFH USA remains in sound financial health with year-end unrestricted assets of $232,619 ($239,027 in 2016).

Each year, WFH USA receives in-kind humanitarian aid donations of clotting factor concentrates and other pharmaceutical treatment products from industry partners, which are in turn channeled through the WFH Humanitarian Aid Program. These donated products are distributed to developing countries to treat thousands of people with hemophilia and other inherited bleeding disorders. In 2017, the WFH Humanitarian Aid Program continued to expand, with an impressive 160.1 million international units (IU) donated to 60 developing countries. This represents a 14% growth in the volume of IUs distributed, versus 2016 with a total donated of 140.9 million IUs. The dollar value of product donations in WFH USA financial statements for 2017 reached $353,263,571, as compared to $324,814,434 in 2016.

WFH USA is grateful to our 2017 Chapter Challenge Champions that support the mission of WFH USA. In particular we thank our Founding Champions, the National Hemophilia Foundation and Hemophilia of Georgia. Their participation has inspired chapters from around the country to participate, bringing the total of Chapter Challenge contributions raised to $172,600 ($211,912 in 2016). The donations to the Susan Skinner Memorial Fund (SSMF) totaled $70,361 in 2017 ($18,619 in 2016). This brought the endowment fund balance to $392,815 from $322,454 at the end of 2016. It also allowed us to send 6 scholarship recipients to the WFH 2018 World Congress in Glasgow, Scotland.

WFH USA continues to count on the generosity of those in our community who donate their time, energy, and professional expertise to our product donation program and to the WFH USA Board of Directors and various committees. The estimated monetary value of the volunteer services was a remarkable $394,882 in 2017, comparable to the value of $398,125 contributed in 2016.

We are humbled by the dedication and loyalty of our American community and know that without you, WFH USA could not continue its goal of improving access to care for people with bleeding disorders around the world. In short, without your contribution we could never dream of achieving Treatment for All.

Our complete financial statements can be found at wfhusa.org
GLOBAL IMPACT

WFH HUMANITARIAN AID PROGRAM: INVESTING TO CHANGE PATIENTS’ FUTURES

The lack of access to care and treatment in developing countries is an urgent and important public health challenge, as the cost of products to treat is prohibitively expensive for the majority of those affected with a bleeding disorder.

WFH USA strongly believes that where you live should not determine your access to care and treatment for an inherited bleeding disorder. In 2017, thanks to our contributors, we were able to distribute more than 160 million IUs to patients in 60 countries across the globe. Children in these countries can now have corrective surgeries and access to prophylaxis treatment that enable them to enjoy a vastly improved quality of life.

VISIONARY CONTRIBUTORS
Bioverativ, a Sanofi Company
Sobi

CONTRIBUTORS
CSL Behring
Green Cross
Grifols

The visionary contribution from Bioverativ, a Sanofi company, and Sobi to the WFH Humanitarian Aid Program translates into 500 million IUs over five years (2015-2020). Bioverativ and Sobi also make ongoing substantial financial contributions to support the logistics of product delivery and training of providers and patients in humanitarian aid recipient countries. Furthermore, the eight-year commitment (2014-2021) from Grifols totaling 200 million IUs, along with a ten-year commitment (2009-2018) from CSL Behring for a total of 22 million IUs, and the three-year agreement (2017-2019) with Green Cross for 6 million IUs, allows for a more predictable and sustainable flow of humanitarian aid donations to the global community.

With increased multi-year donations and a steady flow of treatment products to the WFH network, it will be possible for people with bleeding disorders in the developing world to have continued access to treatment for emergency situations, acute bleeds, corrective surgeries, and also prophylaxis for young children.

The factor has changed lives. The humanitarian aid has hugely made a difference to us.
— Dr. Reshma Roshan, Hematologist, India
WFH RESEARCH PROGRAM: INVESTING IN OUR KNOWLEDGE

The WFH World Bleeding Disorders Registry (WBDR) aims to provide a global platform for hemophilia treatment centers (HTC) to collect standardized patient data. The WBDR will complement the country level aggregate data collected through the Annual Global Survey, by providing patient level data from individual treatment centres. The WBDR houses real-world data on the patient clinical experience around the globe, allowing researchers to generate evidence, build evidence-based advocacy initiatives, and improve the quality of care worldwide.

The WBDR has already surpassed its 5-year goal of functioning in over 50 countries and is on track to enroll 200 HTCs and register 10,000 patients.
— Donna Coffin, WFH Director of Research & Public Policy

SUSAN SKINNER MEMORIAL FUND: INVESTING IN WOMEN LIVING WITH BLEEDING DISORDERS

The Susan Skinner Memorial Fund honors the memory of a woman who worked tirelessly to ensure that her sons and many others received effective treatment for their bleeding disorder. The award invests in the future leaders of our community, as only women between the ages of 18 and 30 who have a bleeding disorder or are carriers are eligible to apply. This forward-looking initiative is building a global network of future leaders. Working together, they will become standard bearers for the WFH mission to improve and sustain care for people with inherited bleeding disorders around the world.

I feel so grateful to my country association and the Susan Skinner Memorial Fund supporters that I will work more than ever to accomplish the objectives we have in Uruguay and across the world.
— Amanda Brito Del Pino, mother to young boy with bleeding disorder and SSMF 2017 Scholar

HEMOPHILIA ALLIANCE – INVESTING IN OUR MEDICAL PROFESSIONALS

The Hemophilia Alliance is a non-profit that promotes the common interest of federally funded hemophilia treatment centers (HTC). Their funding established the Travel Grant Program, enabling U.S. based WFH committee members to attend WFH World Congresses, where they make valuable contacts and build capacity that will benefit the entire community.

The travel grants are an extension of our mission to educate leaders and advocates and we are proud to do so.
— Joe Pugliese, President and CEO of the Hemophilia Alliance
The WFH USA proudly salutes and thanks our 2017 Chapter Challenge Champions that support the mission of WFH USA. We would particularly like to thank our Founding Champions, the National Hemophilia Foundation and Hemophilia of Georgia.

CHAPTER DONORS

Alaska Hemophilia Association
Arizona Hemophilia Association
Bleeding Disorders Alliance Illinois
Bleeding Disorders Association of Northeastern New York
Eastern Pennsylvania Chapter of the NHF
Florida Hemophilia Association
Gateway Hemophilia Association
Hemophilia Alliance of Maine, Inc.
Hemophilia Association of the Capital Area
Hemophilia Foundation of Arkansas, Inc.
Hemophilia Foundation of Greater Florida, Inc.
Hemophilia Foundation of Michigan
Hemophilia Foundation of Minnesota/Dakotas
Hemophilia Foundation of Northern California
Hemophilia Foundation of Oregon
Hemophilia Foundation of Southern California
Hemophilia of Georgia, Inc.
Hemophilia of Indiana Inc.
Hemophilia of Iowa, Inc.
Hemophilia of North Carolina
Hemophilia of South Carolina
Lone Star Chapter of the NHF
Midwest Hemophilia Association
Nevada Chapter of the National Hemophilia Foundation
New England Hemophilia Association
Rocky Mountain Hemophilia & Bleeding Disorders Association
Virginia Hemophilia Foundation
A dual citizen of both the United States and Canada, Eric understands how local experience informs action on a global scale. His first exposure to the bleeding disorder community was through his father-in-law who lived with hemophilia. He was fully aware of the likelihood bleeding disorders would become a part of his life as he set about building a family with his wife Marion. Eric’s son was born with hemophilia A and he started volunteering with his local chapter, doing what he could to help and learn from other families living through the same experience. Attending the WFH 2000 World Congress, in Montreal, was a watershed moment for him as he confronted in person the incredible disparity in access to treatment. At that moment, he decided to get involved on a larger scale, eventually serving as WFH Vice-President Finance. For Eric, supporting the WFH gives personal satisfaction at having a global impact and continually being surprised at what we can achieve together.

When asked what message she wished to share with the entire bleeding disorder community and allies, Dawn immediately responded: “This is not ok, I will help today”. Dawn came by her “can-do” attitude by way of her father, who managed his hemophilia without access to a treatment center (HTC) nor awareness of the work the National Hemophilia Foundation (NHF) was doing to advance the cause of those living with a bleeding disorder in the United States. When doctors diagnosed her son at nine-months old, Dawn began making the 10-hour commute to the nearest HTC in Colorado. It was there she learned about the NHF Chapter network and on the drive home a plan about how she could help other families facing the same challenges began to form. That initial desire to help led her to found Montana's first NHF Chapter, the Rocky Mountain Hemophilia and Bleeding Disorders Association.

Her professional trajectory continued upwards and there were two constants; she ensures those with little access to power are heard and a steadfast dedication to showing peoples how they can make a difference if they work together. Dawn now brings her expertise and passion for change to the global stage. She is going to use her new platforms to represent those who most need it. Her goal, in her own words: “I want to do my part to ensure WFH’s vision of Treatment for All one day becomes a reality”. WFH USA shares Dawn's enthusiasm and belief that change is possible when we all work together.
Without the financial support we receive from our valued supporters, we would be unable to help those members of our community who are most in need. To all of you, we are eternally grateful.

**DONOR ROLL**

**$100,000 +**  
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**$50,000 – $99,999**  
Hemophilia Alliance Foundation  
National Hemophilia Foundation

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Glenn and Beatrice Pierce

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**$2,000 – $4,999**  
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Lone Star Chapter of the NHF  
Bleeding Disorders Alliance Illinois  
John and Heather Button  
Gateway Hemophilia Association  
Matt Gross  
Hemophilia Alliance of Maine, Inc.

**$500 – $749**  
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Hemophilia Foundation of Oregon  
Hemophilia Foundation of Northern California  
Hemophilia Foundation of South Carolina  
Hemophilia Foundation of North Carolina  
Hemophilia of South Carolina  
Hemophilia of Iowa, Inc.

**$100 – $249**  
ARU Infusion Services, Inc.

**$250 – $499**  
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Bleeding Disorders Alliance Illinois  
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Gateway Hemophilia Association  
Matt Gross  
Hemophilia Alliance of Maine, Inc.

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Iv iv

**$750 – $999**  
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Hemophilia Association of the Capital Area  
Hemophilia Foundation of Arkansas, Inc.

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